#### PENNSYLVANIA ANGUS ASSOCIATION

**CELEBRATING OVER 60 YEARS AS AN ASSOCIATION** 

Newsletter October, 2020 www.paangus.org



SALE MONDAY NIGHT OCT. 19 2020!

EAST BERLIN, PA 17316







(New Holland Area/ Earl Twp.)

# PUBLIC AUCTION

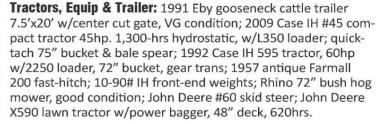


"WEAVERLAND VALLEY FARM"

44-ACRE CROP, BEEF & HOG FARM \* 1,800's 2-STORY STONE FARMHOUSE TRACTORS \* EBY CATTLE TRAILER \* FARM ITEMS \* JD SKID LOADER TOOLS \* (2) 4-WHEELERS \* ANTIQUES \* PERSONAL PROPERTY

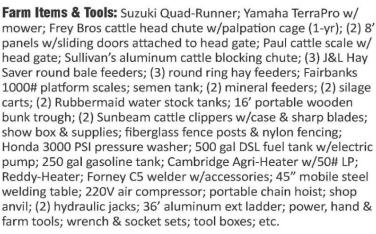
SAT. OCTOBER 31, 2020 @ 9-AM/Real Estate @ 12-NOON





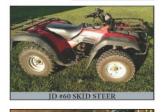


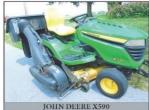
















**Antiques & Personal Property:** Joel Zook covered wagon model; Weber grill; corner cupboard; 2-flat TV's & stand; 2-tan recliners; tan sofa & chair; plant & lamp stands; 3-pc dbl BR suite; quilts & bedding; cedar chest; 6-gun cabinet; antique bow saw; home décor items; kitchen items & cookware; plus many more items not listed!

Terms: Cash, PA check or credit card w/3% admin fee. Food by Martindale FC; sale held under tent, bring a chair. All sale day announcements take precedence over any prior ads.



For photos & listing visit www.martinandrutt.com

AUCTION BY:
MARTIN & RUTT AUCTIONEERS
AY2189
Michael J. Martin (717) 371-3333

John J Rutt II (717) 587-8906



AUCTION FOR: LARRY R. & BARBARA J. WEAVER (717) 517-1351

Real Estate Listing on Front



## 2020 PA ANGUS ASSOCIATION OFFICERS AND DIRECTORS

#### **President**

Chad Cash

983 Wetherburn Dr. York, PA 17404

717-779-0614

chadcash2@comcast.net

#### **Vice-President**

Greg McKean

193 E. Zahniser Rd. Mercer, PA 16137

greg@angus.us

#### **Secretary**

Jamie Brozman

354 Township Line Rd. Nazareth, PA 18064

Phone: 484-221-3455

#### justenuffangus@gmail.com

#### **Treasurer**

**Brad Bishard** 

1787 Seven Valleys Rd. York, PA 17408

Phone: 717-792-9268 bradbishard@hotmail.com

#### **Directors**

Ryan Nolt Jacob Yohe

Jim Kuhn Gene Trowbridge

Cheryl Fairbairn Del Voight

Scott Brown Mindy Seese

Tim Livingston Kyle Grim

**Butch Otto** 

#### **Advertising Rates**

**Dale Rains** 

Full Page \$100.00 % Page \$75.00

Business Card \$100.00/year

E-blast \$25.00

Next Deadline 11/22/20 to place advertising, submit news, or an editorial comment contact:

Jamie Brozman – 484-221-3455 justenuffangus@gmail.com

#### Message from our President

When I wrote the letter for the March newsletter, I never imagined how much our daily lives would have changed due to Covid-19. Many of us found ourselves working from home or on limited travel schedules. Masks have become the norm to do just about anything and in many cases have become the new fashion statement. However, the farmer/ranchers and the industries that support them have had to step up and continue our work to supply the world with grain and protein. THANK YOU to everyone for all you do.

The adaptability of this organization and the industry were on display this spring and summer as we moved the PA Performance Bull Test Sale and the PA Finest Female Sale online. Thank you to all the consigners for your extra work and the buyers for your support.

To our juniors, we learned many life lessons as we worked to host the 2020 NJAS. Ultimately, we were not able to host it due to the restrictions imposed at the PA Farm Show Complex by our PA Governor. In response, we had a large contingent attend the Eastern Regional in Lebanon, TN and the National Junior Angus Show in Tulsa, OK. It was fun to be a part of these events. We were able to get up close and personal with SAV Resource 1441 in TN, thanks to Tom Burke and Scott Brown. Most expensive bull Scott has ever hauled. At the NJAS, our juniors' accomplishments were highlighted by Elizabeth Voight making it to the finals in Showmanship and Daniel Rohrbaugh being named Vice Chairman of the NJAA. Congratulations!!

A big shout out goes to Greg and Peggy McKean at McKean Bros. Angus for hosting a joint field day with the PA Angus Association, PA Cattlemen's Association, Center for Beef Excellence and the Penn State Beef Working Group. There were 150 cattlemen from 3 states represented with presentations on cattle handling, nutrition, on-line marketing, and genomics. It was great to see all these organizations working together for the common good of the beef industry. Thank you, Greg and Peggy.

As we look forward, we know that KILE and the 2021 PA Farm Show are not going to have live animal shows due to the restrictions placed on the PA Farm Show Complex by or PA Governor and State Health Department. Our Annual Meeting will probably look different due to restrictions on groups over 25. Please stay tuned to the next newsletter for more details. If you are interested in getting more involved with the PA Angus Association as a director or officer, please contact any director or officer. We will be putting together a slate of directors and officers for 2021.

Please be safe, Chad Cash, President PA Angus Association



# PA Angus Association and the PA Cattlemen's Association Joint Summer Field Day

The field day was held on July 27 at the farm of Greg and Peggy McKean, Mercer, PA. Over 100 producers from multiple states were in attendance. Speakers included Kelli Retallick, Angus Genetics Inc., Dr. Tara Felix, Penn State Extension Beef Specialist, Kaitlyn Swope, Director of Consumer Affairs of the Northeast Beef Promotion Initiative, and Dr. Ron Gill, Associate Department Head and Program Leader for Animal Science, Texas A&M AgriLife Extension Service. Dr. Erskine Cash served as the MC. An excellent array of commercial exhibitors was also on hand. Masks were worn and social distancing was arranged along with plenty of hand sanitizer available for use.

A true highlight of the event was the collaboration of leadership between folks from the Beef Working Group, the Center for Beef Excellence, the PA Beef Council and the PA Simmental Association along with the PA Angus and PA Cattlemen's Association. Following the field day events, the Cattlemen's Annual Meeting and Awards Presentation was held. Award winners included the following:

**Junior of the Year**: Evan Kamp and Sierra Brown both from Berks County

**Scholarship Recipients**: Sierra Brown, Berks County, Madison Weaver, Lancaster County, Macy Walason, Bedford County, Jamie Wallace, Centre County

**Seedstock of the Year**: Chad Cash and the Cash Family Angus

**Commercial Producer of the Year**: Steve Paul, Susquehanna County

**Industry Service Award**: Dr. Terry Etherton, Department Head, PSU Animal Science

Feeder of the Year: Darrel Martin, Lancaster County

Bob Hay Pennsylvania Cattlemen's Association Hall of Fame Award – Bob Hay, Somerset County

An enjoyable day was had by all thanks to the graciousness of Greg and Peggy McKean for hosting such an event.

#### **JUNIOR ROUNDUP**

#### 2020 Officer Team

#### PA Junior Angus Association

President, Kailin Bell
Vice-President, Grant Cash
Secretary, James Voight
Assistant Secretary, Katelyn Taylor
Treasurer, Lydia Brown
Assistant Treasurer:
News Reporter, Rylee Stockdale
Assistant News Reporter, Kiersten Reasner
Directors- (1 year term) David Bell, Connor Grim,
Laney Reasner, Madison Bowen
Directors- (2 year term) Madison Weaver, Samuel
Parr, Daniel Rohrbaugh, Grant Cash

#### **Advisors**

Kyle Grim, 192 Timber Lane, Thomasville, PA 17364, beavercreekangus@gmail.com, 717-324-9869
Cheryl Fairbairn 789 Cedar Knoll Road, Coatesville, PA 19320, lisnageerfarm01@aol.com, 610-383-9453
Sue Mayle, 22 Deardorff Road, Dillsburg, PA 17019, jsmayle1198@gmail.com, 717-600-5017
Christina Nolt, 141 Kurtz Road, New Holland, PA 17557, ritter\_christina@yahoo.com
Cathy Rohrbaugh, 4829 Shaffer Road, Seven Valleys, PA 17360, crohrb01@gmail.com, 717-870-1754
Lori Voight, 129 Spruce Avenue, Fredericksburg, PA 17026, voightwlv@gmail.com, 717-861-5513

#### Royalty

#### Queen:

Lydia Brown Mill Creek, PA 17060 717-483-6065 Valleymeadowfarm@embargmail.com

#### **Princess:**

Allison Schmuck Somerset, Pa 15501 814-289-1265 ansshowgirl@yahoo.com

#### **Sweethearts:**

Karli Berkheimer Lindsey Grim Gabrielle Jacobs Kierson Reasner





We are again searching for a beef sponsor for the 2021 Angus banquet, will it be you? www.paangus.org\_\_\_\_\_

#### Message from our Junior President

Well, what a year 2020 has been so far! Needless to say, this has not been the year that we are typically accustomed to as an Association. Even with the challenges we have had presented to us, there are many things that our juniors have been able to accomplish throughout the year.

A handful of juniors headed down to Harrisonburg, VA to compete at the Mid-Atlantic Junior Angus Classic. All juniors had an extremely successful weekend, including Grand Champion Bred and Owned Bull, exhibited by Kolton Grim and Reserve Grand Champion Bred and Owned Bull lead by Karli Berkheimer. In the showmanship ring, Karli Berkheimer and Connor Grim walked away with Champion and Reserve, respectively. To end out the weekend, Karli Berkheimer was named Premier Junior Breeder!

A small delegation of juniors traveled down to Tennessee for the Eastern Regional Junior Angus Show. Congratulations to Kolton Grim on exhibiting Reserve Grand Champion Bred and Owned Angus Bull!

Since last year, the juniors have been working extremely hard to host the 2020 National Junior Angus Show in Harrisburg. However, due to complications with COVID-19, the show was moved to Tulsa, OK. Fortunately, several juniors were able to make the trip to Tulsa to exhibit cattle and represent the state of Pennsylvania. Congratulations to Haley Sweitzer and Elizabeth Voight for serving as the showmanship delegates.

As we move into the fall, we are still uncertain on what the year will hold and when we will be able to meet in person. However, I have full faith and confidence that our association will continue to grow and accomplish amazing goals.

Respectfully submitted, Kaitlin Bell

#### Remember these November 1st Deadlines!

- NJAA Showmanship Contest Letter of Intention
- National Junior Angus Board Candidate
- Outstanding PA Jr Angus Boy and Girl Awards
- American Angus Auxiliary Certificate of Achievement



NJAA Showmanship: Send a letter of intention to represent PA at the NJAA Showmanship Contest in Grand Island, Nebraska via the U.S. Postal Service to Sue Mayle at 33 Deardorff Road, Dillsburg, PA 17019. Depending on how many members submit, there is typically a "contest" to select the 2 Delegates and 2 Alternates. If we need to hold a "show-off", the location will be determined at a later date and time since Farm Show was canceled. **Deadline November** 1st. It is the member's responsibility to ensure the notice is received. Please refer to Article IV, Section 12 of By-laws. • NJAA Showmanship Contest Letter of Intention • National Junior Angus Board Candidate • Outstanding PA Jr Angus Boy and Girl Awards • American Angus Auxiliary Certificate of Achievement National Junior Angus Board Candidate Intention: PA Juniors who are interested in running for the National Junior Angus Board in 2021 or 2022 need to send a notice of intention no later than **November 1st** to Cathy Rohrbaugh at crohrb01@gmail.com. A response indicating receipt will be returned to you. If you do not receive one, it is the member's responsibility to follow up. Please refer to Article IV, Section 14 of Bylaws. Bylaws are enclosed with this notice.

Outstanding PA Junior Angus Boy and Girl: Members may submit an application for the Outstanding Boy and Girl Award by November 1st to Cheryl Fairbairn. For application rules please ask Cheryl Fairbairn.

Announcement of award winners to be determined at a later date and location.

**American Angus Auxiliary Certificate of Achievement:** New this year, MEMBERS WILL BE RESPONSIBLE FOR SUBMITTING THEIR APPLICATIONS for the American Angus Auxiliary Certificate of Achievement Awards. The link to the application is located here: http://www.angusauxiliary.com/leadership/certificateof -achievement.html . The award covers the time period of October 1, 2019 through September 30, 2020. Achievements that qualify: Champion or reserve champion bull, heifer, steer or cow-calf pair; division champion or reserve division champion bull, heifer, steer or cow-calf pair; awards in showmanship, judging, carcass classes, scholarship competitions, royalty competitions and all National Junior Angus Association (NJAA) recognized competitions, including those held at the National Junior Angus Show (NJAS). Gold, Silver and Bronze awards also qualify, as do leadership roles or positions that were held during that time. Your completed application should be sent to: Erica Styles, PO Box 62 Brentford, SD 57429 605/290-3327 E-mail: cestyles@nvc.net

\_www.paangus.org



#### 2020 PA Bull Test Results

The results from the Pennsylvania Performance Tested Bull Sale held on Friday, March 27, 2020 was held **online only** through Cowbuyer.com.

#### Sale average on 47 Angus bulls was \$2,820.00

Top selling bull was consigned by Alexis Cash with Cash Acclaim G908 B411, a February son of Jindra Acclaim. he sold to Arminda Seese, Stroudsburg, PA for \$5,900. Second high selling bull was consigned by Kohr Farms with KF Jet Black G911 U808, a February son of Bar R Jet Black 5063. He sold to Casey M. O'Reilly, Pa for \$5,000. Third high selling bull was consigned by Kohr Farms with KF Jet Black G902 D620, a January son of Bar R Jet Black 5063. He sold to Angela Homan, PA for \$4850. Fourth high selling bull was consigned by Kerr Cattle Co., with KCC Dallas 201 901, a January son of RB Absolute Advantage. He sold to Barney Hess, PA for \$4,550.

2020 Mid-Atlantic Junior Angus Classic (MAJAC) 3/13-15/20 - 93 owned females, 3 cow/calf pairs, 36 bred-and-owned females, 46 owned steers, 13 bredand-owned steers, 7 bred-and-owned bulls. Judge: Brittany Creamer, Montrose, Colo.

Kolton Grim, Thomasville, Pa., led the grand champion bred-and-owned bull. Beaver Creek Prestige 975 is a March 2019 son of Colburn Primo 5153. He earlier won senior calf champion.

BK Full Back 64 won the title of reserve grand champion bred-and-owned bull after first claiming reserve senior calf champion. Karli Berkheimer, Dillsburg, Pa., owns the April 2019 son of SCC First-N-Goal GAF 114.

Samuel Parr, East Berlin, Pa., showed the reserve grand champion owned steer. Beaver Creek Primo D9121 is an April 2019 son of Colburn Primo 5153. He first won reserve junior champion.

Junior Showmanship Champion: Karli Berkheimer, Dillsburg, Md. Reserve Champion: Conner Grim, Dover, Pa.

Premier Breeder and Exhibitor along with Junior Breeder was awarded to Karli Berkheimer, Dillsburg,

# PA Angus Breeders' Show Huntingdon, PA

~Ask for PA Angus Assoc. Rate ~

Comfort Inn - 814-643-1600 Fairfield Inn - 814-643-3672 Motor Inn - 814-643-1133 2020 Eastern Regional Junior Angus Show, Lebanon, TN 6/26-28/20 – 278 owned females, 104 bred-and-owned females, 26 bred-and-owned bulls, 29 steers, and 11 cow/calf pairs were shown. Judge: Mark Hoge, Macomb, Ill.

Kolton Grim, Thomasville, Pa., led the reserve grand champion bred-and-owned bull. Beaver Creek Prestige 975 is a March 2019 son of Colburn Primo 5153. He first won junior champion.

#### 2020 National Junior Angus Show, Tulsa, OK 7/19-25/20

The National Junior Angus Showmanship Contest brings together the breed's top young showmen, and it is considered an honor to be among those competing. The remaining top 15 showmen were: Elizabeth Voight, Pennsylvania; Mattie Harward, North Carolina; Kinsey Crow, Ohio; Megan Pelan, Maryland; Corrie Falleur, Oregon; Lauryn Mool, Illinois; Julia Weaber, Kentucky; Shelley Rowlett, Tennessee; Madelyn Gerken, Oklahoma; Josh Jasper, Kentucky.

#### PA juniors receiving scholarships were

Kaitlin Bell, Liz Voight, and Madison Weaver \$3,000 Undergraduate Angus Foundation. Daniel Rohrbaugh \$750 Iowa Junior Angus Association Scholarship, \$500 Roscoe. L. Richardson Memorial Scholarship. Grant Cash \$500 PA Angus Association Scholarship. Bryce Fitzgerald \$5,000 Richard L. Spader Scholarship.

**National Junior Angus Board** Daniel Rohrbaugh, Seven Valleys, PA was elected as the Vice-Chairman.

**2020 Outstanding Leadership Award** Bryce Fitzgerald of West Grove, PA, was the 2020 recipient of the Jim Baldridge Outstanding Leadership Award. Fitzgerald received the award for his positive attitude, service and active involvement in all facets of the NJAA.

**Contest Winners** Third place Intermediate Creative Writing Phoebe Stutzman, Kutztown, PA. Third place senior resume in career development Elizabeth Voight, Fredericksburg, PA.

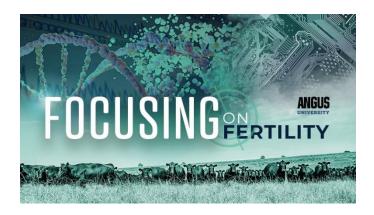
**Gold Awards** Grant Cash, York, PA, Daniel Rohrbaugh, Seven Valleys, PA.

## National Junior Angus Show 2021 Save the dates July 10-17, Grand Island, NE

Due to the restrictions put in place by the Governor of PA and the PA Secretary of Health made it impossible to have any assurances that a show of this magnitude could be held at the state run PA Farm Show complex. Thank you to everyone who tried to host the show, but Covid-19 will not allow it. Any questions please contact Chad Cash, President.

www.paangus.org\_\_\_\_\_





#### Focusing on Fertility Webinar Announced

By Jera Pipkin | American Angus Association 10/09/2020

What are fertility haplotypes? What does the research tell us?

We are excited to present cutting-edge research on fertility haplotypes through our latest Angus University webinar. Improving reproductive function is an important step for both the Angus breed and the cattle industry as a whole. As we grow our knowledge of the bovine genome through genomic technology, haplotypes can be identified that affect many traits. Haplotypes that affect fertility have been identified in dairy breeds since 2011. The strategy shows great promise and as a result, the Association and AGI have been researching haplotypes that can affect fertility in Angus cattle.

Dr. Duc Lu, geneticist with Angus Genetics Inc., has performed extensive research surrounding these haplotypes and what they mean for Angus cattlemen and women. Lu has countless experience in analyzing genomic data, including being a leading asset in high-density genotype data, developing new methods for imputation, and researching interactions of genomic regions. Lu completed his Ph.D. from the University of Guelph, Ontario.

Date | Tuesday, October 27, 2020 Time | 7:00pm CST Register at http://bit.ly/focusingonfertility

# American Angus Association announces the ten Pennsylvania Breeders who registered the most Angus PA producers recorded a total of 588 Angus with the American Angus Association during the fiscal year 2020.

American Angus Association during the fiscal year 2020, which ended Sept. 30, according to Mark McCully, Association chief executive officer.

- 1. Pennsylvania State University, University Park
- 2. Beaver Creek Angus, Thomasville
- Oak Hill Angus Farm, Avella
- 4. Valley View Angus, Shinglehouse
- Em Brooke Angus, Schellsburg
- 6. Paul A. Salansky, Coal Center
- 7. Lorson Angus Farms, Jersey Shore
- 3. Cowden Locust Acres, Burgettstown
- 9. Howard & Audrey Updyke, Meshoppen
- 10. McKean Bros, Mercer

#### Regional Manager Update

Greetings Angus Breeders,

I hope everyone had a productive summer, I know for some it was super dry or they received more moisture then they knew what do with. Nevertheless, all the fall calves are hitting the ground or close to it. Calving season is surely welcomed by most to serve as a distraction. They bring a small slice of joy in the form of a hyped-up group of babies running around and are surely welcomed at my house.

Having something to look forward to right now with everything going on in the world is a welcome sight. I would be remiss if I did not share a passage with you that has helped me lately. Jeremiah 29:11 "For I know the plans I have for you," Declares the lord, "Plans to prosper you and not to harm you, plans to give you hope." With the world on edge, it is always healthy to remember God has already laid the path before our feet. We just must continue walking forward with a positive attitude. I hope everyone has a wonderful fall and looking forward to visiting with you in the future. Thanks,

#### **Reese Tuckwiller**

Regional Manager - DE, MD, NJ, NY, PA, VA, WV, NC and New England

2173 Herns Mills Road Lewisburg, WV 24901 Mobile: 308-360-3048



**American Angus Association** 

3201 Frederick Ave. St. Joseph, MO 64506 816.383.5100 www.ANGUS.org

\_www.paangus.org



# 2020 Angus Convention Simplified to 137<sup>th</sup> Annual Meeting

Annual event modified to accommodate COVID-19 restrictions in Kansas City

The American Angus Association® has made the difficult decision to reformat the 2020 Angus Convention originally scheduled for Nov. 7-9 in Kansas City, Missouri. Considering the current gathering restrictions created by COVID-19, modifications were necessary to balance the health of attendees and the need to conduct the business of the Association. The event will be a two-day meeting on Nov. 8-9 and will continue the long tradition of holding an annual meeting of delegates that has occurred since the inception of the Association in 1883. The National Angus Tour and trade show portion of the event have been canceled and the number of educational sessions will be reduced but virtual options for members and attendees will be offered.

"The health and safety of Association members, guests and staff remains our top priority," said Mark McCully, Association CEO. "While no technology can replace the value of an in-person gathering, we believe offering virtual attendance options this year is the responsible thing to do. We plan to offer a modified format, allowing for both an in-person annual meeting and a virtual educational experience for those who would like to join from home."

Socially distanced educational sessions, an awards dinner and fundraiser will be hosted on Sunday, Nov. 8. Guests who register online can partake in the virtual educational sessions held throughout the two-day event. Association leadership will provide several updates and educational workshops. Each day will be headlined with keynote speakers to inspire attendees to advance their operation.

The American Angus Association Board of Directors candidate forum and state caucuses will proceed as scheduled and will be webcast for those not in attendance. The 137<sup>th</sup> Convention of Delegates will be held at 10 a.m. on Monday, Nov. 9. If members are unable to attend in person, they can attend virtually, and voting delegates will have a virtual participation option.

"The decision to modify the event and the business meeting was not taken lightly," McCully said. "We still look forward to seeing our members in Kansas City, and if not, we hope you join us online. Give the office a call if you have any questions regarding your registration."

The Association knows its membership is resilient, and the COVID-19 pandemic has affected us all in different ways. Offering a modified format for this industry-leading event aligns with our heritage of innovation and progress, and the Association thanks its membership for cooperating during these trying times. For more information regarding the 137<sup>th</sup> Annual Meeting, please visit <a href="www.angusconvention.com">www.angusconvention.com</a>, where there is an updated schedule and information about registering or modifying a registration.



#### Officer Nominating Committee

A committee has been selected for officer and director nominations. We are looking for a few officer positions as well as 3 director positions. If you have been on the fence about the PA Angus board now is the time for you to contact one of the committee members if you or if you know of someone who would be a great fit. Gene Trowbridge (Chairman) – 570-905-4378, emangusfarm@frontier.com

Jacob Yohe – 302-893-9891, jyohe61@yahoo.com Mindy Seese – 570-977-2055, seesefrailey@verizon.net Del Voight – 717-821-0699, dgv1@psu.edu

Nominations are due no later than 11/22/2020.



Do you have a great photo you would like to share Jamie Brozman is putting together the 7th annual slide show for the banquet, do you want to see your photo??? Send to Justenuffangus@gmail.com.

#### **Graduating High School Seniors And College Students**

The Pa Angus Auxiliary Scholarship is for any graduating senior in high school or college student. Contact Nancy Frey for information and application, e--mail nfrey@freysupply.com or call 7175481351. Applications are due Feb 15, 2021.

www.paangus.org\_\_\_\_\_

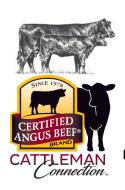


#### PA Angus Annual Awards Nominations

<u>Seedstock Producer of the Year</u>: An individual (family) that concentrates on raising breeding animals with optimum genetics for the breed and the beef cattle market on a whole. This individual will market bulls, replacement females, semen and embryos to other seedstock producers or to cow-calf producers that would fit their requirements. This individual must be a paid dues member of the Pennsylvania Angus Association. No one person or family can win this award within 5 years of receiving Seedstock Producer of the Year.

Name of Nominee		
Farm Name:		
Address:		
City:	State:	Zip:
Telephone:	E-mail:	
Nominated by:		
Please attach a one page de	escription of the achievement and cont	ributions of the individual/operation you wish to
nominate. Deadline to subn	nit nominations 11/15/2020. Submit to	Deric Horting deric.horting@yahoo.com
state and local functions thre	oughout the year. This individual must	te association and the Angus Breed through different be a paid dues member of the Pennsylvania Angus ears of receiving Promoter of the Year.
Name of Nominee:		
Farm Name:		
		Zip:
Telephone:	E-mail:	
Nominated by:		
Please attach a one page de	escription of the achievement and cont	ributions of the individual/operation you wish to
nominate. Deadline to subn	nit nominations 11/15/2020. Submit to	Deric Horting deric.horting@yahoo.com
cattle. This individual is not	only concerned about improving the en	otecting the land and utilizing it for the best ability of the overlappenent of the Pennsylvania Angus Association. No one
	s award within 5 years of receiving Ste	wardship Award.
	•	wardship Award.
person or family can win this	•	wardship Award.
person or family can win this  Name of Nominee:  Farm Name:		wardship Award.
person or family can win this  Name of Nominee:		
Person or family can win this  Name of Nominee:  Farm Name:  Address:	State:	

Please attach a one page description of the achievement and contributions of the individual/operation you wish to nominate. Deadline to submit nominations 11/15/2020. Submit to Deric Horting via e-mail at deric.horting@yahoo.com



# Another billion in the books Pandemic impacts Certified Angus Beef fiscal year, but sales momentum is strong by Kylee Kohls October 7, 2020



Blindfolded on a rollercoaster, this year in the beef business was filled with unexpected upside-downs and lurches. Whether a restaurateur in New York City or a rancher in Nebraska, the impacts of COVID-19 make 2020 a ride no one will soon forget.

For the first time in 16 years, the *Certified Angus Beef* brand (CAB) reported lower annual pounds sold for its fiscal year that ended September 30. Still, 2020 was one of strong performance and the fifth consecutive year with sales of more than a billion pounds across 51 countries. Those global sales of 1.175 billion pounds were down 6%, or 75 million pounds. "We're prepared and positioned today to support our partners' business recovery and growth as we move forward," says CAB President John Stika. "We're fortunate to be in good shape because of the combined effort across our community."

#### Supply set to meet demand

Despite market disruption and volatility, Angus cattlemen remained focused on producing high-quality beef. In 2020, a record 35.9% of all Angus-influenced cattle met the brand's 10 quality specifications at licensed packers. "Just a decade ago we were celebrating a 23% acceptance rate," says Paul Dykstra, CAB assistant director of supply management and analysis. "It's been a pretty steady uptick in both quality and Angus-influence in the cattle available for consideration." The 5.54 million cattle certified into the brand were only 1.9% fewer than 2019. That number was just 3.5 million in 2010. "That demonstrates a clear, concerted effort. Cattlemen are more focused than ever on what demand is telling us about beef quality," he says. "The brand is widely recognized as the target for successful producers who want to participate in the upper echelon of the market." Licensed packers returned more than \$1.7 million dollars in premiums to cattle feeders each week for CAB-qualified carcasses, incentivizing that pull-through demand back to cow-calf suppliers. "In a year when retail beef prices spiked and uncertainty was a theme, producers heard what consumers said again and again: quality still matters," Dykstra says. A consistent and growing supply enables licensed processors, distributors, restaurateurs and retailers to deliver. Stika says the brand is focused on meeting demand, though some segments may serve consumers differently moving forward.

#### Riding the rails

Last October the fiscal year began by working through lingering disruption from the packing plant fire in Kansas. That challenged the brand's international business and the ability to secure retail feature activity moving into the holidays. Foodservice, on the other hand, was on record pace. With a combination of manageable prices and availability in January and February, sales across all segments strengthened, landing both months among the top 10 for all-time CAB sales. March finished in the history books' top 10, too. While the month saw foodservice and international business decline by 40% due to the onset of COVID-19, consumers transitioned their buying patterns. Retail business spiked, all but offsetting the declines in other areas. At the peak of the pandemic in April and May, foodservice and international sales were down 72% and 64% respectively. Retail business was up almost 44%. June brought continuity, reestablishing itself in the supply chain, and moved into fall with two months of sales above 100 million pounds. Putting all 12 months together, retail had a record year, increasing by 12.3%, while foodservice and international sales were down 22%. Managing through widespread crisis is not unprecedented for the company. When BSE disrupted the beef industry in 2004, brand sales declined 80 million pounds, a fairly similar volume decrease for 2020. "In 2004, total sales were roughly 43% of what they are today, so that 80-million-pound loss in business translated into a 13.5% decline in both tonnage and resources compared to the 6% we'll manage through this year," Stika says. The brand remains stable with a steady supply and projections for continued growth, he says.

Closing the books on 2020, Stika is grateful and optimistic.

"For as much as we have enjoyed the past, our focus cannot be on saving the past," he says. "Rather our focus will be on changing, evolving and being more flexible so that we can really excel for our partners in the future, regardless of what it looks like."

That's a promise designed to deliver dollars all the way back through the system.

#### So God Made a Farmer



The PA Angus Association mourns the loss of 4 great cattlemen, Psalm 23 says it best...

The LORD is my shepherd; I shall not want. He maketh me to lie down in green pastures: he leadeth me beside the still waters. He restoreth my soul: he leadeth me in the paths of righteousness for his name's sake.



Gordon D. Shive - 8/3/1942-6/22/2020

Seven Valleys - Gordon D. Shive, 77, of Seven Valleys, died Monday June 22, 2020 at York Hospital. He was the husband of Dianna R. (Kaltreider) Shive. A visitation for family and friends was held on Friday, June 26, 2020 at the family farm, 4813 Shaffer Road, Seven Valleys. A graveside funeral service was held at 11:00 AM Saturday at Jefferson Cemetery, 2635 Baltimore Street, Codorus, Pa. He and his wife owned and operated Buffalo Valley Angus Farm in Seven Valleys. Active in the York County 4-H program, he was a former leader and served on and was President of the Endowment Board. He also loved showing Angus Beef at local, state and national events. He was a past President of the PA Angus Association and member of the American Angus Association. Besides his wife, he also leaves three daughters, Christine "Chris" S. Foore (Mark) of Seven Valleys, Cathy D. Rohrbaugh (Douglas) of Seven Valleys and Robin D. Grim (Kevin) of Dover; five grandchildren, Andrea, Logan, Daniel, Conner and Lindsey; two sisters.

In lieu of flowers, memorial contributions may be made to the York County 4-H Endowment, c/o Pam Tracey, Penn State Extension Office, 2401 Pleasant Valley Road, Suite 101, York Pa 17402.



James E. Eisenhour Sr. - 4/24/1947-7/22/2020

Wellsville - James E. Eisenhour, Sr., 73, entered into rest at 2:42 a.m. on Wednesday, July 22, 2020 at UPMC Memorial. He was the loving husband of Brenda J. (Stough) Eisenhour. Jim was a lifetime farmer and owner of Cedar Hill Farms. Jim was a former York County 4-H Beef Club Leader and a former member of PA Angus Association. He was also a South Central Cattleman's Association member and director and a member of PA Farm Bureau. Jim served on the Washington Township Ag Security Committee. He enjoyed his work, especially driving truck and hauling most of the grain, as well as spending time with his grandkids and traveling in his spare time. In addition to his wife, Jim is survived by four children, Tammy Thompson and husband, Roy of Wellsville, James E. "Jimmy" Eisenhour, Jr. and wife, Gloria of Wellsville, Susan Mayle and husband, Jeff of Dillsburg and Sandra Sweitzer of Wellsville; eight grandchildren, Cory Thompson, Amanda Thompson Stewart, Alana Eisenhour Starner, Raven Eisenhour, Dakota Mayle and Alysha, Haley and Lee Sweitzer; four great grandchildren, Hadley, Claire and Sutton Thompson and Bryant Stewart, as well as Baby Stewart on the way; a sister, Kathleen L. Eisenhart and husband, Ralph of Dover; four brothers, David A. Eisenhour and wife, Annamae, Randy A. Eisenhour and Brian E. Eisenhour and wife, Pamela, all of Dover, and Michael W. Eisenhour of Thomasville. In addition to his parents, he was preceded in death by a grandson, Bret Thompson; and two brothers, Steven J. Eisenhour and Robert L. Eisenhour. Services were private at the convenience of the family and a celebration of life service will be scheduled at a later date. Burial will take place in Bermudian Church Cemetery. Emig Funeral Home, Dover, is serving his family.

Memorial contributions may be made to York County 4-H Endowment, c/o Pam Tracey, Penn State Extension Office, 2401 Pleasant Valley Rd., Suite 101, York, PA 17402; or Bermudian Church of the Brethren, 279 Bermudian Church Rd., East Berlin, PA 17316.

\_www.paangus.org



#### Robert L. "Bobby" Miller - 10/13/1936-8/5/2020

Robert "Bobby" Lewis Miller, 83, of 1792 Fairyland Road, Franklin Township, passed away on Wednesday, Aug. 5, at St. Luke's Bethlehem Campus surrounded by his loving family. He was the husband of Fern A. (Rudelitch) Miller. Bobby, along with his wife, Fern, were the owners and operators of Fairyland Farms and Miller's Country Store, where he loved to sit and talk with family and friends who visited over the years. With his infectious smile and contagious laugh, he could bring joy to any person that encountered him. He dedicated his life to fulltime farming and raising livestock with his family. Throughout his life, Bobby contributed greatly to the 4-H program and Agricultural community in Carbon County. At the age of 12, he was the first member to join the 4-H Baby Beef Club, which was founded by his father, John, with his Black Angus and Hereford Steer. In 1954, Bobby earned the title of Grand Champion Black Angus Showman at the Pennsylvania State Farm Show. Bobby served as a leader and on the boards of many clubs and committees over the years, which include the 4-H Baby Beef Club, Big Creek Ag. Club, Carbon County 4-H Livestock Club, 4-H Development Committee Chairman, Penn State Executive Board Chairman, Carbon County ASCS Committee Chairman, Director of the Extension Service, Director of the Carbon County Environmental Board, Director of the Carbon Conservation District, Ag Superintendent, and Director of the Carbon County Fair. He was the recipient of the Franklin Township Lions Club Citizenship Award, the PA Cooperative Extension 4-H Hall of Fame Award, Grand Marshall in the Lehighton Parade, and Bobby even played a star role in a multigrain Cheerios commercial portraying none other than an American Farmer. Bobby was a member of various organizations such as Pennsylvania Livestock Association, Pennsylvania Farm Bureau, The Pocono Old-Tyme Farm Equipment Association, his family are members of the PA Angus Association. Surviving in addition to his widow are three daughters, Danadee Miller-Boyle, Diane Miller-Graver, wife of Paul Graver, and Deanna Wentz, wife of Christopher Wentz; A son, Dean, and his wife Melissa (Scheckler) all of Franklin

Township, Lehighton. Five grandchildren; Sara (Miller) Keiser, Christiana Graver, Luke Graver, Brynn Wentz, and Ashton Wentz. Four great-grandchildren; Dawson Keiser, Delia Keiser, Cadence Graver, Cora Graver. As well as many nieces and nephews. Funeral services were private and at the convenience of the family. Interment was at Franklin Heights Memorial Park, East Weissport. A Celebration of Life Drive-by Event was held at Miller's Country Store Sunday Oct 11, 2020.

In lieu of flowers, contributions can be made in memory of Robert L. Miller to the Carbon County Livestock Show & Sale Advisory Committee, 1888 Fairyland Road, Lehighton Pa. 18235 or to St. Paul's Lutheran Church, Big Creek, Franklin Township Pa., or the Franklin Township Vol. Fire Co., Fairyland Road, Lehighton Pa. 18235.

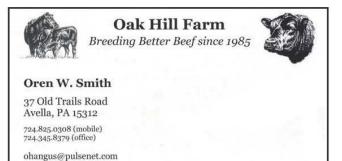


#### Abram G. Flory - 3/29/1935-8/30/2020

Abram G. Flory, 85, of Lititz, passed away peacefully at home on August 30, 2020. He was the loving husband of the late Grace P. (Rohrer) Flory who passed away on September 19, 2017. Abe was the Vice President of Operations at the former Wissahickon Spring Water Company, Manheim, and worked part-time as a police officer for Penn Township. He was a member of Ruhl's United Methodist Church, Manheim. A long time Angus breeder, Abe was passionate about raising quality Angus cattle. He was a 4H leader and mentor to many in the beef industry. Mountain Valley Angus was recognized on the state and national level. He also enjoyed hunting at his camp in Cameron County, and he traveled to Alaska twice. Surviving are many nieces and nephews. He was preceded in death by a brother, Lloyd Flory and four sisters; Betty Nissley, Mary Stauffer, Kathryn Auker, and Florence Flory. Services were private and at the convenience of the family. Interment in Penryn Cemetery.

In lieu of flowers, those desiring may send contributions in Abram's memory to St. Jude Memorial Giving, 501 St. Jude Place, Memphis, TN 38105.

#### PENNSYLVANIA ANGUS ASSOCIATION BREEDERS







oakhill4angus.com

230 McCoury Road Nottingham, PA 19362

Jake & Becky Yohe Phone: (302) 893-9891

Dennis & Dottie Byrne Phone: (610) 662-6102





Bill & Eshton Ritenour 724-455-8309 Barn 507-384-2870 Cell

P.O. Box 47 Melcroft, PA 15462

YOUR BUSINESS CARD AD HERE FOR ONE YEAR \$1000 CONTACT THE SECRETARY!

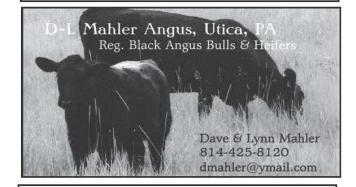




Jamie, Jerry, Ethan & Olivia Brozman Ned & Linda Hower

**Email** JustEnuffAngus@gmail.com

354 Townshipline Rd. Nazareth, PA 18064 Home (610)-837-3866 Cell (484)221-3455 Tame Show Calves Registered Angus Cattle Website/Facebook - www.justenuffangus.com



# NICHOLS

#### GRAND VIEW FAR

Registered Angus Cattle

814-684-5790

gvfkrn@yahoo.com

Karen

814-934-7047 814-934-4977

William 814-934-9457 814-207-6730

5415 Nichols Road, Tyrone, PA 16686

#### Gaylan - Summit Angus Farms

Your Northeast Connection for Commercial Bred Heifers

> Cell (814) 977-0848 Office (800) 242-3240 Home (814) 735-4554

Frank "Butch" Otto

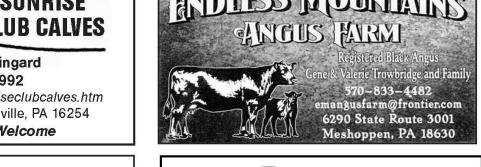
#### PENNSYLVANIA ANGUS ASSOCIATION BREEDERS



Paul & Beth Wingard (814) 782-3992

www.clubcalves.com/sunriseclubcalves.htm 6667 Rt. 322 Shippenville, PA 16254

Visitors Always Welcome





#### KNAPP TIME FARM

MICHAEL KNAPP 258 School Road Hooversville, PA 15936 (814) 754-9968

QUALITY HOME GROWN PRODUCTS



McKean Family 193 East Zahniser Road Mercer, PA 16137 (724) 475-4450

peggymckean@windstream.net

Annual Bull Sale every APRIL, watch for details!



#### **Brandon & Jackie Overdorff**

645 Cherry Tree Road Cherry Tree, PA 15724

Phone: 814-743-5393

overdorff.angus@gmail.com

**S**overdorffangus

Grass Based Registered Angus Genetics

# HJM Cattle Company



Reg. Angus, Maine - Anjou & Club Calves

Kevin, Karen Fuls and Family C: 610-389-5289

Heather, Keith Fessler and Family H: 610-693-5009

Robesonia, PA 19551

#### REGISTERED ANGUS SINCE 1959

57 LANIK ROAD BENTLEYVILLE, PA. 15314 Phone: 724-244-9658 412-861-6011

E-MAIL: kayboo2@yahoo.com



CERTIFIED • ACCREDITED HERD

BREEDING ONLY TO THE TOP A-I SIRES



#### EBONY FARM - REGISTERED ANGUS

Featuring

"Whitestone Conviction 4010" AAA # 17852403

Lance & Sheila Kauf 111 Manuel Road West Sunbury, Pa 16061

bootskauf@zoominternet.net 724-894-2392

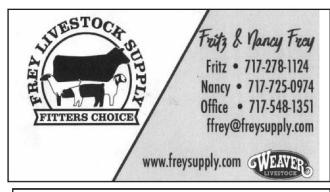


#### **Dennis & Dottie Byrne**

25 Airport Road Phone: (610) 932-5977 Nottingham, PA 19362 Cell: (610) 662-6102

Email: dennis.byrne@herrs.com

#### PENNSYLVANIA FARM SUPPLIERS & RESOURCES



## JDH Cattle Company

Registered Angus Cattle



Custom Fitting Show/Sale Cattle
Herd Consulting-Sale Ring Service
Livestock Hauling • Hoof Trimming Service
Dealer For Vita Ferm & Sure Champ



John & JoAnn D. Hausner 5550 Pine Hill Rd. • Dover, PA 17315 717-292-3053 Home • 717-968-0971 Cell

### Beulah Land Cattle

Mike & Michelle Kline

Breeder bulls Quality females 5 Kline Dr McVeytown, PA 17051 717-228-7170; 717-250-6188 michmikekline@gmail.com mkline@premierselect.com

# EASTERN STATES Cell: (814) 977-0848 Home: (814) 735-4554 LIVESTOCK SYSTEMS

1563 Oak Grove Road Breezewood, PA 15533 Frank "Butch" Otto easternstateslivestock.com

# Endless Mountains Agricultural and Environmental Services

6290 State Route 3001 Meshoppen, PA 18630

Eugene A Trowbridge II President Phone: 570-833-4482 Cell: 570-905-4378

# Precision Diagnostics specializing in reproductive management

#### 30 Day Cattle Blood Pregnancy Test

- Rapid results
- Inexpensive
- Safe for embryo
- Less Invasive

Accurate

Bio-secure

Call for blood sampling kit: 717-354-2178 www.precisiond.com

# CRAMER FAMILY

814-259-3368 Dennie Cramer Shade Gap, PA



Hay & Straw Breeding Stock Angus Beef

#### NO BULL TOO BIG OR NASTY

ZIMMERMAN'S CUSTOM FREEZING

Semen Freezing Since 1983 Semen Fertility Evaluations www.semenfreezing.com

Harry Zimmerman Ph. 717-355-2048 131 Redwell Rd. Cell 717-940-1430 New Holland. PA 17557 Fax 717-354-9372

